Friends of the Jefferson-Madison Regional Library Minutes Thursday, January 31, 2022 5:30 pm

<u>Attendance:</u> Proal Heartwell, David Plunkett, Peter McIntosh, Peter Manno, Bill Schrader, Wendy Craig, Marty Topel, Deborah Willenborg, Stephanie Commander, Grier McCain

<u>Call to Order:</u> Proal Heartwell called the meeting to order at 5:35 pm.

<u>Approval of Minutes:</u> The minutes from the September 2022 meeting were amended to correct the date and approved.

<u>Treasurer's Report</u>: Peter McIntosh, Treasurer, reported there was little change from the last submitted report, but he noted the successful results of the book sale and the increased personnel costs (report attached). Also,

- the new debit card distribution for branch and use was resolved and definitely save time. AJ will receive statements from Wells Fargo and assign expenditures to the branches.
- he is still exploring CD selections with Wells Fargo and UVA Credit Union for best yields.
- he explained that the BBB donations were not received or requested for '22-'23
 and due to the halts in the program he recommended the Friends delay the
 request this year.

Peter continued reporting on the consideration of the box truck purchase and a resolution to the HVAC issues with the Albemarle Square location (leading into Old Business). Much discussion followed emphasizing the need for the truck, cost of new vs. used, size, maintenance, financing, costs, etc. The need for a truck separated from JMRL finances was established and Peter agreed to continue to explore the cost and financing. Note was made regarding additional cost of yearly maintenance and an addition of a lift (approx. \$8.000.00 each).

The HVAC situation was addressed with Bill detailing repair vs. replace costs and considerations, and how we might leverage property improvements with securing a longer lease option. Estimated replacement costs \$27,000. Bill and Peter will continue to explore all options with the ownership, and David agreed check with other county departments leasing options and Albemarle Square plans.

Book Sale Director's Report: Peter Manno:

Peter reported that Member's night at the sale went smoothly with the increased spending cap and reiterated the successful and largest sale yet at \$137,000. He attributed the happy customers to the easy access of location and parking. Members concurred. Suggestions from members included apparel to identify volunteers and categorization of selections.

JMRL Director's Report: David Plunkett:

David announced that JMRL will again be hosting the Same Page in conjunction with Virginia Festival of the Book featuring author Gay Ross and his book "Book of Delights." Also, Poem in Your Pocket Day will be April 27th.

David thanked all the Friends for their contributing to the purchase of exterior hold lockers that were now available in Louisa & Greene, and he noted that Crozet posted the highest usage. The lockers are one more great way to extend library services.

Old Business:

Proal reminded the Board of earlier decision to publish the "Among Friends" Newsletter. It was agreed to work on a February edition.

New Business:

Bill requested that the Friends link on the JMRL website appear more prominently. David agreed to check it out and reported that the ne site was still being developed.

The next Friends meeting will be on April 20, 2023.

Members' Night will be on March 31.

With no other business, the meeting was adjourned.

| | For the f | FY 7/1/22 - 6/30/2 | 3 | | |
|--|--|---------------------|----------------------|------------------------|------------------------------------|
| Financial | Ctatament for the n | - Luly 4 2022 | to Docomb | ~* 34 3033 | |
| <u>Financiai</u> | Statement for the p | eriod July 1, 2022 | to Decembe | er 31, 2022 | |
| | | | | | |
| | | | | | |
| Analysis | f "Committed Expens | noo" for Eigeal Va | or Ending I | Ino 20, 2022 | |
| | an expense analysis and | | | | |
| (11115 15 6 | Original | Spent YTD | come receive | Percentage | Unspent |
| | Budget | @ 12/31/22 | | Spent | Funds |
| | Buugei | @ 12/31/22 | | Эрепі | Fullus |
| Accounting | \$7,250 | \$2,216 | | 31% | \$5,0 |
| Administrative | 24,925 | 7,534 | | 30% | \$17,3 |
| Book Sale | 133,200 | 69,847 | | 52% | \$63,3 |
| JMRL + Special Requests | 140,280 | 45,120 | | 32% | \$95,1 |
| Total Committed Expenses | \$305,655 | \$124,718 | | 41% | \$180,9 |
| Total Committed Expenses | φ303,033 | Φ124,710 | | 4170 | φ100,9 |
| | | | | | |
| | | | | | |
| | <u>Profit</u> | & Loss for FY 23 | | | |
| | Original | | | | |
| | Budget | Actual YTD | | | |
| | FY 23 | @12/31/22 | | | |
| | | | | | |
| Income | \$287,500 | \$179,657 | | | |
| BBB Income | \$20,000 | \$0 | | | |
| | | | | | |
| Expenses | (305,655) | (124,718) | | | |
| | | | | | |
| Profit/(Loss) | \$1,845 | \$54,939 | | | |
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| | | | | | |
| The following reflects the cumula | ative CASH AVAILABI | E after all commitr | nents at 12/3 | 31/2022 | |
| | | | | | |
| <u>Analysis</u> | of "Cumulative Unc | ommitted Cash Av | <u>'ailable" @ 1</u> | <u> 2/31/2022</u> | |
| | | | | | |
| | Cash | Adjustments | Cash | 1/2022-12/31/2022 | Cash |
| | @ 6/30/22 | to bal. Books | Transfers | Inc Exp | @ 12/31/ |
| | | | | | |
| Wells Fargo - Checking | 251,420 | 1,680 | | 62,044 | 315,14 |
| United Bank & Trust | 86,896 | | | | 86,89 |
| Atlantic Linian Bank DDD Endow | | | | | 29,48 |
| Atlantic Union Bank BBB Endow | | | | (7,105) | 30,67 |
| Wells Fargo Acct 1143 | 37,775 | | | | 462,19 |
| | 405,579 | 1,680 | - | 54,939 | |
| Wells Fargo Acct 1143 Cumulative Cash | | 1,680 | - | 54,939 | |
| Wells Fargo Acct 1143 Cumulative Cash Less: | 405,579 | 1,680 | - | 54,939 | |
| Wells Fargo Acct 1143 Cumulative Cash Less: Unspent budget committed to I | 405,579 FY23 | 1,680 | - | 54,939 | |
| Wells Fargo Acct 1143 Cumulative Cash Less: Unspent budget committed to I Current Year (FY23) Income re | 405,579 FY23 | 1,680 | - | 54,939 | (180,93 (179,65 |
| Wells Fargo Acct 1143 Cumulative Cash Less: Unspent budget committed to I Current Year (FY23) Income re | 405,579 FY23 | 1,680 | - | 54,939 | (179,65 (30,67 |
| Wells Fargo Acct 1143 Cumulative Cash Less: Unspent budget committed to I Current Year (FY23) Income re | 405,579 FY23 | 1,680 | - | 54,939 | (179,65 (30,67 |
| Wells Fargo Acct 1143 Cumulative Cash Less: Unspent budget committed to I Current Year (FY23) Income re | 405,579 FY23 | 1,680 | - | 54,939 | (179,65 (30,67 |
| Wells Fargo Acct 1143 Cumulative Cash Less: Unspent budget committed to I Current Year (FY23) Income re | 405,579 FY23 | 1,680 | - | 54,939 | (179,65 (30,67 |
| Wells Fargo Acct 1143 Cumulative Cash Less: Unspent budget committed to I Current Year (FY23) Income re All/Un BBB Endowment Fund Unallocated Funds | FY23 eserved for FY24 | | | | (179,65 (30,67 \$70,9 |
| Wells Fargo Acct 1143 Cumulative Cash Less: Unspent budget committed to I Current Year (FY23) Income re | FY23 eserved for FY24 iabilities, uncleared ch | necks & accrued bu | t unpaid intel | rest in investment acc | (179,65 (30,67 \$70,9 |